EMS SYSTEM REVIEW
Initial Stakeholder Meeting
February 19, 2019

Presented by Doug Wolfberg
Page, Wolfberg & Wirth, LLC
Overview

- Consultant Introduction and Overview
- EMS System Review Process
- Review of Document and Data Requests
- Preview of On-Site Stakeholder Meeting/Interviews
- Q&A
Consultant Overview

The PWW Team - 2019
About PWW

- PWW is a national EMS law and consulting firm based in the Harrisburg, Pennsylvania area.
About PWW

- Our firm’s principals have decades of hands-on EMS, fire, rescue and emergency services experience
PWW’s California Connection

- PWW’s work in California has spanned 20 years
- In California specifically, we have represented:
  - Cities
  - Fire Districts
  - Local EMS Agencies
  - Ground and Air Ambulance Companies
  - Hospitals
  - Firefighters Unions
PWW’s California Connection

- PWW has conducted numerous competitive procurement processes and EMS system assessments in Counties throughout California
PWW’s Focus

- High-quality clinical care
- Evidence-based EMS
- National consensus-based best practices
- EMS system economic sustainability
EMS System Review Process
AMBULANCE SYSTEM REVIEW

Stakeholder Meeting Agendas

- Kickoff Meeting – March 6, 2018

Stakeholder Meeting Presentations

- Kickoff Meeting – March 6, 2018

Stakeholder Meeting Minutes

Working Group Agendas

- Working Group Agenda – June 12, 2018
- Working Group Agenda – July 17, 2018
- Working Group Agenda – September 18, 2018
PWW Contract and Other Project Documents Available Here:

http://www.vchca.org/ambulance-system-review
Consultant Scope of Work

**Methods:**
- Stakeholder Meetings/Focus Groups
- Individual Stakeholder Interviews
- Data and Documentation Reviews

**Work Product:**
- SWOT analysis report of Ventura County EMS System and recommendations for system enhancements
Consultant Scope of Work

- We will utilize a combination of on-site and remote (web-based, e-mail and phone) meetings and interviews
Timeline

January 22, 2019
PWW Contract Executed

February-March 2019
Stakeholder Meetings/Interviews

April-May 2019
Data/Documentation Review

May-June 2019
Report Drafting

July 2019
Report Presentation
Major Areas for Assessment

- County Demographics
- EMS System Financials
- EMS System Deployment
- EMS System Communications
- Response Times
- Critical Care Transport
- Non-Emergency Services
- Detailed Findings and Recommendations
Key Issue:

The assessment will also...identify available options, which will be to negotiate new contracts with our existing grandfathered emergency ambulance service providers or to hold a competitive process to modify the existing system and seek new applicants for the provision of emergency ambulance services.
Important Note:

Ultimately, the results of the assessment will be presented to the Ventura County Board of Supervisors, who will decide on the direction for future ambulance service agreements.
## Document and Data Requests

### EMS System Review

**Initial Document and Data Request**

**January 30, 2019**

*Note: all requests should be for three (3) year period unless otherwise specified*

<table>
<thead>
<tr>
<th>Category</th>
<th>Requested Documents</th>
<th>P/A</th>
<th>Fulfilled</th>
<th>Comments</th>
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<tbody>
<tr>
<td>A. Plans/Annual Reports</td>
<td>1. 2018 Annual Report (or draft)</td>
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<td>2. 2018 EMS Plan (or draft)</td>
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<td>B. EMS Agency Organization and Staffing</td>
<td>1. VCMS organization chart</td>
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<td>2. VCMS staff list with areas of responsibility</td>
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<td>C. EMS Agency O&amp;A/DE Program</td>
<td>1. Individual provider O&amp;A/DE plans</td>
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<td>2. VCMS system-wide O&amp;A/DE plan</td>
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<td>D. Prehospital Education and Training</td>
<td>1. List and descriptions of current VCMS-sponsored EMS education programs</td>
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<td>2. List of VCMS-approved agency-level training programs</td>
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<td>3. VCMS policies and procedures regarding EMS education and training</td>
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<td>E. County Budget &amp; Revenue</td>
<td>1. Annual VCMS budget</td>
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<td>2. Ventura County EMS and/or dispatch-related budget expenditures</td>
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<td>3. VCMS schedule of approved charges</td>
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<td>4. VCMS revenues derived from providers, by the following categories:</td>
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<td>-Franchise fees/annual contract fees</td>
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<td>-Fines/penalties</td>
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<td>-O&amp;A/DE or other similar program fees</td>
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<td>-Other fees</td>
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This project is highly dependent upon data and documents provided by VCEMS and stakeholders.

Available comparative data will be utilized from outside sources as well.
Agency Document/Data Requests

- Will be e-mailed to each agency before February 28th
- Please submit requested documentation/data on or before March 31st
Submission Process

- Each agency will receive an individualized upload link to PWV’s secure FTP site
- Please put basic identifying info in file names
- Examples:
  - QAPlanVCFD.pdf
  - 2018PayorMixAMR.xls
Preview of On-Site Stakeholder Meeting/Interviews

March 8, 2019
On-Site Meeting/Interviews – March 8, 2019

- General Stakeholder Meeting 8:30 – 10:00 a.m.
- Individual Interviews – Round 1 10:30 a.m. – Noon
- Individual Interviews – Round 2 1:00 – 5:00 p.m.

- Interviews will be in 30-minute slots
- Three slots available per half hour
Additional interviews to be scheduled via web/phone/video
Q&A
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